

This book provides recruiter contacts, company names, addresses, telephone numbers, e-mail & website URL's to over 1200 IT staffing firms. 21 advisory articles discuss leading IT jobs, skill sets, positioning tools, job classifications and pay scales.

Computer Jobs: IT Staffing Firms [2008]: Computer Jobs with the Growing Information Technology Professional Services Sector

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Computer Jobs with the Growing

Information Technology Professional Services Sector [2008]

50 U.S. States - IT Staffing Firms

Companies-Contacts-Links - United States

Get Hired Now by Companies Winning New Business and Requiring New Personnel

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HOW TO USE COMPUTER JOBS WITH THE GROWING IT PROFESSIONAL SERVICES SECTOR

Analytical Articles

Advisory articles on IT employment describe leading IT jobs for software programmers, consultants, network engineers, application developers and 'non-technical' technical people who are or want to be part of the information technology endeavor. The Articles explain current hiring trends, hot jobs, who will get hired and how they will get hired by IT Service Providers.

IT Job Positioning Tools give concrete information on real vendor-client contracts and hourly pricing schedules; job classifications vendors use in hiring, placing and paying contract and contract to permanent staff, and what you should know about building your Skill Sets in different parts of the IT endeavor and infrastructure, beyond your special proficiency. All this information will help in negotiating your position with your company

You will succeed because you understand your industry
You will succeed because you understand how to position yourself.
You will succeed because of the quality of your contacts.

Using Companies - Contacts - Links to Get Hired

What Companies - Contacts - Links to Use:

Gaining access to IT Service Providers with Contracts in each U.S. State is easy. This book will link you to over 1200 companies serving clients in your State, and in and outside the region.

The IT Staffing Firms edition (available at your bookstore or in print and electronic editions at <http://www.infotechemployment.com>) links you to staffing firm contacts for 2300 IT staffing firms. The lists do not duplicate each other.

IT Outsourcing Companies (U.S.-based)) employ IT staff in the U.S. to work for U.S. companies, multinationals, companies developing IT for global economies, and government agencies. Links to over 1100 IT Outsourcing Companies are provided in the IT Staffing Firms edition. The lists do not duplicate each other.

How to Use Computer Jobs with the Growing IT Professional Services Sector

The following Company - Contacts - Links are provided:

Company Details

Company Name

Street Address

City

State

Zip

Contact Details

Contact Name (where available)

Telephone

E-mail Address (Live Link)

Website URL (Live Link)

Your downloadable e-book PDF will contain live hyperlinks.

We recommend that you use the source list for your U.S. State, and for your Regional hub as well. Since companies often hire and place regionally, we recommend you take a source list for your regional hub: New York for the NY, NJ, CT and New England area; Virginia for the Potomac Region, MD, DE, PA, OH; Texas for the Southeast; Arizona and Colorado for the Western States; California and Washington State for the Pacific Coast Region.

IT service providers located in one State may place programmers and system engineers throughout their Region (the Tri-State Region for example, the Pacific Coast Region, the Mid-West Region).

They may provide IT services and staff to government entities and companies both within and outside the State in which the IT Services Company itself is located.

It is to your advantage to contact IT service providers in your State, in your Region, and outside your Region, for the widest possible job choice and placement.

The companies place programmers in long-term and short term assignments; they provide contract, contract-to-permanent, and permanent employment.

How to Use Companies - Contacts - Links:

To use IT Companies with Contracts
 IT Staffing Firms
 IT Outsourcing Companies (U.S. Based)

1. Develop a "prospect" selection of 10-12 company prospects from within the source lists. Do this by clicking on the company URL link and learning more about them, if they seem like a good or the best "fit" for you and your skills, your interests, your region.

How to Use Computer Jobs with the Growing IT Professional Services Sector

2. Make a telephone call. Ask for the person in charge of hiring. Introduce yourself , giving them your skill set and number of years experience, and educational background. Ask about them - who they work for, what clients they have, what they are looking for now, and in the future. Take it from there.

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3. To use contact source list E-mail Links:

You may selectively send e-mails to companies you have made contact with, including your resume electronically. (See Advisory Article on IT Resumes.)

It is recommended you identify 10-12 "prospect companies" first, research who they are and what they are about from their website URL, make contact with a company representative, and ask if you may send your resume. Get the person's name and individual e-mail address. Send them your resume.

Follow-up to see if they received it. Follow-up with a telephone call to talk more definitely about employment.

4. If you want to do a mailing, and Mail your resume, you may obtain USPS Ready-to-Print Mailing Labels for the IT Service Providers in the Individual 50 U.S. States by purchasing individual U.S. State lists of companies at <http://www.infotechemployment.com> for \$25.00 per individual U.S. State List. The State List comes with "IT Staffing Firms" list Free.

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