



Start a junk removal business to grow wealth and make a difference. Help folks declutter, repurpose usable items, and reduce landfill waste—giving stuff a second life while building your fortune. Make money coming and going.

Junk to Millions:
Proven Secrets to Building Wealth Through Junk Removal
By Dave Lockwood

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JUNK TO MILLIONS:

PROVEN SECRETS
TO BUILDING WEALTH
THROUGH JUNK REMOVAL

MAKING MONEY COMING AND GOING

DAVE LOCKWOOD



DaveLockwood.com
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WHY TRUST ME--ABOUT AUTHOR

Dave Lockwood grew up poor in a lower middle-class environment in Cincinnati, Ohio. He graduated high school in 1982, and then spent four years in the United States Air Force. Once Dave left the Air Force, he ventured into the real estate business, and became a successful realtor. He was deeply involved in selling and investing in residential real estate. Dave faced significant financial setbacks when the market crashed in 2008 and he lost everything he had built.

Dave felt absolutely crushed by this turn of events. Dave had been a part-time resident in Florida since 2003 when Florida's sunshine and outdoor lifestyle captured his heart. The loss of his realtor business prompted him to make the Sunshine State his permanent home after the market crash. In 2009, out of desperate necessity and trying to survive, Dave founded Sam's Junk Removal which would evolve into his core business. He expanded its services to include demolition as well and ran it as Affordable Demolition. In 2014, after only five years, the company underwent a major rebranding to become Remove It Pros Inc., marking a memorable moment in its successful growth trajectory.

Dave, Logan, and Taylon have grown this exciting concept into a multimillion-dollar business. Remove It Pros has steadily expanded its footprint, fueled by Dave, Logan, and Taylon's determination and entrepreneurial spirit. The

company's success story continues to unfold, with plans to expand its operations across the beautiful state of Florida starting with Sarasota. Dave, Logan, and Taylon hold the vision for expanding Remove It Pros statewide.

And from there on out--who knows—the world is their *YOUR* Oyster!

CHAPTER 1: IT'S ABOUT TIME

I understand your time is valuable, and we will avoid any fluff.

I will go straight to the point and show you how we went from rags to riches. Remember that when I say ‘we’—I’m talking about two young teenagers with no experience--and me. It wasn’t quite the blind leading the blind—but seemed very close, at times.

Please understand I am telling you what we did. I am telling you how we did it and how we run our business. Yes, I am telling you how we do it and continue to do it to this day.

My son, Logan Lockwood, Taylon Gordon, and I operate a successful junk removal, demolition, and resale shop. It is called Remove It Pros Inc. (www.RemoveitPros.com), and the resale is done under ReUse It Pros Inc. (www.Reuseitpros.com). These businesses work hand in glove.

Most business beliefs we use in our day-to-day operations are based on what we have learned from great business people. We call them our mentors. Even though they have never met us, they have significantly changed our lives and those we impact. I will talk about them throughout this book. There are many, many mentors.

NOTE: I have read over 200 books on how to get ahead, many of which were on different subjects by the same mentors. It might be closer to 400 now; I never counted past the 200.

***Who would have thought that something
this simple and basic*
*Could Be a Pathway to Wealth?***

I did not choose this path to create wealth. I used it to survive and pay my son's tuition. Honestly, at first, I was embarrassed about it. Then, over time, I realized I always had money in my pocket, and it was getting easier and easier to make ends meet. We were getting ahead. It was multiplying. At first, the traction we gained was noticed in the equipment we could buy.

I put Logan in a \$500-a-month private school when I was broke because I felt I couldn't afford not to. I didn't want him to deal with all the crazy stuff I had to deal with in a massive public school. I was scared for him while trying to provide for us. All the while, I was doing my best to rebuild our business.

At first, I didn't realize this was such a good business. We just stumbled upon this business niche.

It's Junk Removal, but *Junk Removal Amplified*
—or, as I like to say,
****Junk Removal On Steroids!****

It's earth-conscious and done in a way that makes good money while allowing you to get ahead quickly.

So, with my two boys helping and their willingness to do what was needed, we worked at a crazy pace. Things changed constantly. We would learn, fail, correct, fall on our faces yet again, shift course, and go at it again.

They were simply helping me, as an adult, dig out of a hole I put myself in—one of many, many failures I have had. My son Logan was only 15 when we started on this path, and Taylon was two years younger.

Early on, I decided that I wouldn't make Logan my employee because Logan was willing to follow me and not question what I was telling him. I made him an equal partner. He was willing to do whatever it took. He stood on my shoulders the way I stood on my mentor's shoulders, and we did this together. We worked on this as equal partners. Currently, he and Taylon run the day-to-day operations of our multi-million-dollar company. Logan is a very young millionaire CEO.



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